

AMERICAN SOCIETY OF HEATING, REFRIGERATING, AND AIR-CONDITIONING ENGINEERS
NATIONAL SOCIETY OF PROFESSIONAL ENGINEERS

MEMORANDUM OF UNDERSTANDING

PURPOSE. In recognition of shared technical interests, the American Society of Heating, Refrigerating, and Air-Conditioning Engineers (ASHRAE) and the National Society of Professional Engineers (NSPE) agree to support this Memorandum of Understanding to advance and promote the mutual interests of engineering professionals. We are committed to work together toward the following goals:

OBJECTIVES

- Maintain effective communication between ASHRAE and NSPE to optimize efforts in areas of mutual interest without duplication.
 - ♦ Identify opportunities for shared operation services.
 - ♦ Identify opportunities for shared promotion and sales of member products and services.
- Present a positive image of the engineering profession.
 - ♦ Continue to improve the engineers' image in a collaborative effort through National Engineers Week.
 - ♦ Identify new opportunities to enhance the image of engineers.
- Share products prepared by both ASHRAE and NSPE with its members without impairing the value of membership in either of the organizations.
 - ♦ Where mutually beneficial, jointly promote educational programs to members (such as member discount offers to the other society's members).
 - ♦ Where mutually beneficial, jointly identify, create and identify new products and services.
- Encourage continuing dialogue between ASHRAE and NSPE at national, state and local levels on issues of importance to engineers and engineering.
- Encourage collaborative and cooperative activities to influence and enhance engineering education and promote continuing professional development.
- Encourage collaborative and cooperative activities to promote an enhanced image and understanding of the engineer and the engineering profession.
- ASHRAE and NSPE agree each organization shall cross-market, where appropriate, each other's products and services and that an appropriate compensation/commission be negotiated to compensate both organizations for such cross-marketing efforts.

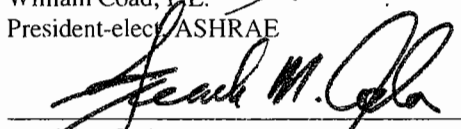
Each organization recognizes the unique and varying concerns of the other and neither organization will interpret or impose conditions herein to prevent the other organization from fulfilling its mission. Each organization will give proper recognition to each other for individual and joint efforts in reporting to their respective membership and to the general public.

This partnership agreement provides the framework for action and guidelines for interaction between ASHRAE and NSPE. This agreement should be reviewed on a periodic basis in order to (1) measure progress being made to accomplish the objectives of the agreement, and (2) to consider expanding the partnership relationship between ASHRAE and NSPE.

Further, it is understood that this Memorandum of Understanding is conceived as a dynamic document, meant to change as circumstances and priorities warrant, that it is a beginning point and that any protocol of specific projects and activities developed is intended as an integral part of this understanding. It is further understood that this document will not be changed without the written consent of both parties.

Executed this 31st day of July 2000.


William Coad, P.E.
President-elect, ASHRAE


Frank M. Coda
Executive Vice President, ASHRAE


J. David Waugh, P.E., NSPE
President, NSPE


Patrick J. Natale, P.E., NSPE
Executive Director, NSPE